Growing a school in times like this

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Running a school is one of the most rewarding experiences in life;



- 1. You are effecting a change
- 2. You are transforming lives of the present generation
- 3. You are providing jobs
- 4. You are leaving a legacy for generations unborn .

Peculiarities of times like this



- 1. Petrol prices have risen due to the subsidy removal
- 2. Transportation costs are high
- 3. Increase in health risks and medical bills
- 4. The price of food and rent have gone up
- 5. The cost of vehicle maintenance has gone up

Practical tips for growing your school in times like this



Embrace technology by all means



Be more creative and innovative.



Avoid increasing school fees except it is absolutely necessary.



4

Encourage your staff members in any way you can.



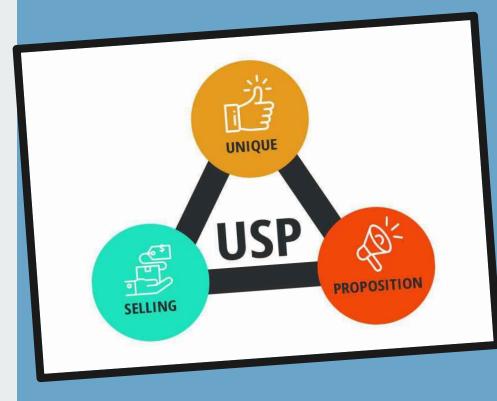
Provide more value for your services. Go the extra mile!



Improve your customer relationships



Discover your unique selling point and work on it.



Cut down unnecessary spending and frivolities. You don't need to buy everything.



Become more tech savvy. Improve your computer skills.



Avoid wastage!



Protect your name. You don't want to be in the news for the wrong

reasons.



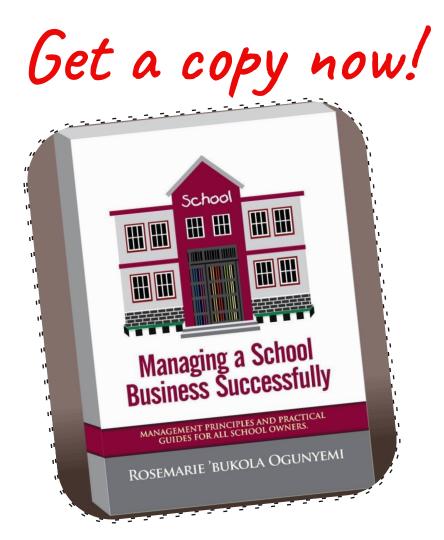
12.

Build a portfolio of powerful testimonials.



Nurture your customer base. You do not want to lose your present children.







Proprietor; Ebire Creche, Nursery and Primary School, Felele Rab Ibadan **Convener-** My School and I series **Author;** Managing a School Business Successfully